

5A Fountain Road  
Eastleigh, Edenvale  
Johannesburg, South Africa  
Tel: +27 11 608-2770  
Fax: +27 11 608-2774  
www.polycomp.co.za



P.O. Box 3234  
Edenvale  
1610  
South Africa

## **BECOMING A DISTRIBUTOR IN YOUR OWN COUNTRY/CITY OR TOWN**

Polycomp was established in 1985 based on ideas and a vision to simplify and educate people through electronic products and services.

Polycomp is now today at the forefront of LED Displays, We are a national and global preferred supplier of electronic components and displays, with international standards such as SABS and CE Mark.

Polycomp houses qualified and accredited engineers, technicians and production employees that give each order their undivided attention from start to finish.

Each product goes through individual stages of intense superior quality checks, outperforming other competitors.

**PolyComp** competes successfully on world markets and has undertaken major projects for diverse industries.

Satisfied customers can be found from **small shop owners** to **large multi-national companies**.

Below are just a few of our many customers who still are and have invested in our displays:

- Makro
- Dischem
- Impala Platinum Mine
- TakeALot
- O.R Tambo International Airport
- Sandton City Shopping Centre
- East Rand Mall
- Christian Family Church
- Varsity College
- University of Pretoria
- Anglo American Mines
- Nampak
- Rand Refinery
- PT Operations
- Picot & Moss
- Engen Refinery
- Hamleys
- Wits University

5A Fountain Road  
Eastleigh, Edenvale  
Johannesburg, South Africa  
Tel: +27 11 608-2770  
Fax: +27 11 608-2774  
www.polycomp.co.za



P.O. Box 3234  
Edenvale  
1610  
South Africa

## **THE CRITERIA**

Polycomp requires Professional Companies around African countries to Promote and Market its Products.

Interested companies need to meet the following criteria:

- Companies are to be well established for at least 3 years to qualify
- MUST HAVE great customer base in their areas of Origin.
- Need to have a dynamic Sales and Professional Technical team With Electronic back ground
- Need to fully understand the following types of communication:
  - Serial Communication
  - Internet
  - Wi-Fi,
  - Radio Tech Savvy.

## **WHAT POLCOMP OFFERS:**

Polycomp shall offer the following below to the nominated distributor/s:

- Product Information,
- Product Training
- Marketing Material.
- Professional Advice from Support Team backing you up as and when needed
- Communication via Email, Telephonic and Skype.
- Exclusivity to their areas. Subject to Monthly Targets Reached.

## **PRODUCT SUPPLY**

The Supply of Complete products (Turnkey) in an enclosure per client's specs from the Polycomp factory in Johannesburg South Africa.

The Supply of Kit form (DIY) will reduce costs and revenue increase for your company.

The kit will include step by step directions as well technical support.

Own stock holdings will assist with Speedy Repairs and Cost effective and turnaround time for clients for outstanding service delivery.

Power supplies, Processors Boards, Cables etc will be held at your Establishment.

Polycomp will develop Software and Firmware and this will be sent via email.

## **TO SIGN UP IN BECOMING A DITRIBUTOR**

Please complete the form attached and send it back to the relevant emails provided.

DO note that if successful our admin department shall contact you.

References as well as Credit Assements may be required.